



PHYSICIAN-OWNED AND PHYSICIAN-LED STRATEGIC PARTNERSHIP WITH THE FIRMAMENT GROUP

WHO WE ARE:

Vision Integrated Partners (“VIP”) is a national eye care platform that was formed to empower physicians in growing their businesses by providing access to capital, professional management expertise, and analytical support to maximize operational performance and accelerate regional growth strategies. With ophthalmology practices located throughout California and Florida, VIP operates as an integrated management services organization, supporting over 30 multi-specialty ophthalmologists and optometrists throughout its footprint – **Our Vision is to Improve Yours.**

HOW WE CAN HELP:

VIP is dedicated to alleviating the growing number of non-medical distractions eye care practices face on a daily basis, allowing physicians to focus on providing the highest quality of medical care. VIP’s network of partner practices benefit from the following resources, among others, while retaining full clinical autonomy:

- Professional management expertise
- Knowledge base & best-in-class practices
- Financial reporting support
- Regulatory expertise (MACRA & MIPS)
- Advanced clinical research capabilities
- Comprehensive employee benefit packages
- Staff recruiting & training
- Analysis & negotiation of contracted rates
- Enhanced buying power
- Access to leading-edge technology & analytics

PARTNERSHIP BENEFITS:

SUPPORT FOR GROWTH

- Access to capital for state-of-the-art equipment and additional practice locations
- Advantage in recruiting young physicians from top academic programs

ECONOMIC BENEFITS

- De-risk income from future uncertainties such as medical issues and disability, reimbursement cuts, and regulation
- Cross-referrals and bulk purchasing savings (drugs, supplies, benefits, etc.)

COLLABORATION WITH PEERS

- Physician-centric model with four managing doctors on VIP’s Board of Directors
- Ability to join doctors with leadership roles in peer group organizations

ALLEVIATE BURDENS OF SOLO OWNERSHIP

- Additional time to focus on delivering high-quality medical care
- Access to industry experts in credentialing, revenue collection, IT, insurance, and benefits

If you are interested in learning more about how VIP can help add value to your practice, please contact:
Randall Shaw, Co-Founder & Chief Financial Officer (rshaw@vip-us.net).